

SUMMER INTERSHIP

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Personal Details

First Name : Ahmed**Last Name** : Khafaja**Nationality** : egyptian**Second Nationality (optional)** :**Age Range** : 20-23**Gender** : Male

Address

Primary Address

Address Line 1 : 40 masged alprince ibrahihm -bab shrek**Town / City:** * : Alexandria**Country** : Egypt**Email Address** : ahmed_khafaja@yahoo.com**Unavailable interview dates** : 04/23/2014,04/26/2014,04/27/2014,04/28/2014,04/29/2014,04/30/2014

Career Choice

Business unit : Mashreq**Function choice** : Engineering & Manufacturing**Second Function Choice** : Customer Marketing and Customer Development

Further Education

University : Alexandria University**Faculty** : Engineering**Major / Department** : Mechanics**Graduation Year** : 2015**Degree/GPA** : pass

Secondary Education

School Name : *Al Komail Al arbia**Dates From - To** : * 2004-2006**High School Certificate** : *Al absia alaskria

Language Competency

English

Comprehension : Competent**Speaking** : Fluent**Writing** : Competent

Arabic

Comprehension : Fluent

Speaking : Fluent

Writing : Fluent

Work Experience

Please give details of any work you have undertaken, indicating whether full-time, part-time, vacation work or industrial training etc (most recent positions first).

Dates From - To : 17-06-2012 - 28-06-2012

Employer : assembly & disassembly of cat machines-several models and types

Responsibilities : trainee

Dates From - To : 01-07-2010 - 01-08-2010

Employer : assist in the repair of machines component

Responsibilities : trainee

Interests Activities

We are interested in what you do / have done outside your academic work.

Please record your non-academic interests and activities stating whether at school, college, university or elsewhere. Record any positions of responsibility you have held in any aspect of your life. (300 word limit imposed) *

I had been working in civil society almost three years now. I worked in different organizations some work in charity and other in education every time I had to deal with different teams I always search to find a new project to be one of the members so I have experience in planning and organizing events and logistic. so after almost one year I was responsible for event inside my faculty called (chance to advance) it was my idea it was about English Skills – Business Skills.. Start menu union (SMU) is a non-profit organization helped me to implement my idea I learned a lot from it. after while I changed my committee from organizing and logistic to academic in (SMU) and I worked as a speaker, instructor in several events. What makes a big difference with me a project called (Mind Utopia) my position was the head of academic committee the project last for more than six months working hard with my team but the project worth every minute the results were magnificent for the participants who attend the event. Please check SMU events on Facebook. I'm working in academic committee (SMU) until now. Percipient at Innovation.. Innovation is a unique educational project which concentrate on Scientific research in all fields (social science or natural science), this project is organized by

Upstream initiative by collaboration with Bibliotheca Alexandrina - Depository Library. I finished the preparatory stage and now working in advanced stage. AutoCAD 2d instructor from 2013 till now in achieve your goal (AYG) academy.

These questions tell us something about how you respond in challenging situations. Please answer them using examples from your experiences in academic, social or working life

1. Please tell us about experiences and people that have over time shaped your decision to consider a management career within Unilever and in your chosen function in particular. What efforts have you made to test out your choices? (300 word limit imposed) *

I was participant in the Quest program I think that what shaped my decision to consider a management career within Unilever. My first choice is engineering and manufacturing as I'm mechanical engineer and because the manager of Lepton I just can't forget his speech especially about Unilever sustainability plan who plan to do something almost impossible doubling the production means more landfill but the plan was doubling the production and to reach zero landfill and there was strategy to do that I was really amazed. Visiting Lepton factory where I liked that everything were organized, there was a real safety precautions and the informative engineer who explained to us the processing of production. My second choice customer marketing and customer development because the session I attended in the Quest about marketing it was a new thing for me so when they asked us what is the difference between shopper and customer?! I thought they were kidding or something to me they were the same then they explained the big difference. You may be shopper but not customer as you are buying something for the customer so I figured that I was ignorant about marketing. The strategy of win with winning customer was brilliant like planning store for customer without getting money from customer. that effects my choice about working in the marketing.

2. Using an example of a time when you were in a new environment and had to achieve a task, please describe a) how you established and used a network of contacts, and b) how you set about influencing people, to help you achieve your task. (500 word limit imposed) *

I'm working in start menu union SMU is a non-profit organization founded by a Group of students at Faculty of Engineering, Alexandria University, Egypt, in the academic Year 2011-2012. I'm one of the founders so almost my experience gained from SMU. at the start of the academic year (2013-2014) someone contacted me from "شباب يحب الخير" a charity association about upcoming event inside faculty of engineering they were going to celebrate two years after foundation in the presence of a public figure (Dr Ahmed Emara) they needed a plan for the event so they asked me to be the vice manager of the event. I was afraid from the huge responsibility as I was going to work with team I didn't know any single one of them and the team have no experience in planning for event especially a big one and I am used to work with my team (SMU) I thought about it over and over again. Among many reasons that made me agree on accepting the Position is that I planned for a seminar by Dr Ahmed Emara in year 2012 and I failed so I challenged myself to accept. there was a lot of work I started with meeting the board of the event the first thing I did I explained the position of everyone in the event then we started to market the event inside Alexandria university because the association had teams inside faculties of (engineering, medicine, fine arts, compound theory) after almost one month of planning, meetings, rehearsals, dealing with several problems finally the event held by attending more than one thousand people from all over Alexandria.

3. Tell us about an occasion when you have taken the initiative to learn and develop yourself in significantly new ways. Why did you want to do this, what did you do and what was the result? (300 word limit imposed) *

I worked with several teams most of them from my faculty (engineering) and I wanted to try work outside with organizations or associations work in society because I wanted to experience, learn something different and to get outside my comfort zone so during my midyear vacation I went to charity camp in Siwa by "رسالة" it was amazing camp for me because the camp was for building charity market and to try selling the basics good At wholesale prices manufactured because there were great shortage in goods there and the prices were high it was a lot of fun specially it was my first time to sell crump. then I worked with صناعة الحياة The event was huge and Dr Amr Khaled attended the event. My role was to be one of the organizers in the hall. Then I joined the camp of engineering student union the camp gather almost 50 students from different teams, nonprofit organization inside faculty of engineering to learn how to plan effectively for events I was one of three students chosen to attend the camp On behalf of (SMU). there was a lot of sessions (organizing and logistic –Hr - Marketing- Emotional Intelligence –pr) and a lot of workshops and activities the camp was amazing and I learned a lot from it.

4. Tell us about a time when you saw the opportunity to really make a difference for the future of an activity, team or organization. What did you do, what obstacles did you overcome, and what happened as a result? (300 word limit imposed) *

I'm in my third year at mechanical department my graduation year is next year that's mean I will need team and idea to work on my graduation project on summer so I needed to know more about academic research, how to write paper and project proposal because I hope to do something different. I was searching until I found an event called (innovation) is a unique educational project which concentrate on scientific research in all fields (social science or natural science) I filled the online form then I went to the interview in bibliotheca Alexandrina and after one month they called me and told me that I'm accepted. I finished the primary stage in the project it lasted for three months and I learned the basics of research, Systematic thinking, English speaking skills and Personal soft skills and at the end of the stage they divided us into teams to work on project I decided to choose renewable energy there was criteria for the project like it must be applicable in Egypt so it was really hard to implement what you just learned into a big project the problem was to find an idea finally after several meetings we decided to do the project in bioenergy especially Egypt has a lot of bioenergy sources the hard part was summarizing all information we collected into project proposal but we did it and we delivered the proposal at last minute and we still waiting the results as just one project will be financed

5. Tell us about a time when you have had to analyse and understand a complex situation in order to make decisions and put a plan into action. What did you do and what was the outcome? (300 word limit imposed) *

In the summer of 2013 year I finished a huge project called (Mind Utopia) last for more than six months and I was the head of academic committee there was a huge pressure, challenges and a lot of problems but at the end it was successful. Mind Utopia is an extensive set of courses presented in few sessions and workshops to increase students mental abilities to achieve better academic level and be more creative than ever, all of this and more is to be presented in new out-of-the box means to break the boundaries and borders of the routine old-

school ways of teaching students have to face on daily pace in the university's academic courses. So after interviewing applicants there was 12 members in the team and we had to prepare courses from universities such as (Harvard –MIT-...) because those universities give students a technical and soft skills to improve them and to be able to learn. So our aim was to give engineers those skills to help them not just into faculty but in life to .there was big problem the project delayed because there the routine inside our faculty and because of that we had to cancel courses (study methods- Test Anxiety) as they were not suitable to give the courses after the exams the plan was to give those courses before the exam that was a disaster I had to reorganize the schedule of sessions and to find a new courses instead of the canceled ones so I put a plan for several schedule and possible courses suit our goals after several meetings and along discussion with the academic advisor we were able to put the sessions schedule and get quality ensures for the academic content and most important to start the event .

General

Please give details of any military service requirements, with reasons for any exemptions claimed. If you have completed your military service please state when. If you have answered Exempted above, please specify the reason you were exempted.

i'm student so the military service is postponed.

Do you have any health problems that could affect your future employment? If yes, please specify:

Do you have any relatives in Unilever NAME? If yes, please give details:

Is there anything that has not been covered that you would like to mention? Are there any personal considerations that may be relevant to your application?

Have you applied to Unilever before? If yes, what did you apply for:

yes i applied for the Quest

Have you attended a Summer Internship in Unilever before? If yes, please provide details:

Year :

Line Manager Name :

Have you attended/participated in any event/activation held by Unilever in the last year (e.g. Lecture, workshop, competition)? If yes, please provide details

Event Name/Type : thw quest

Date: (MM/YY) : 11/13

Have you attended/participated in any activity held by other companies in the last year (e.g. internship, competition, workshop etc)? If yes, please specify

Company Name : none

Event Name/Type : thw quest

Date: (MM/YY) : 11/13